

COMMERCIAL CONTRACTOR PARTNER & RESELLER FRAMEWORK

CHANNEL CO-SELLING & SERVICE NETWORK BUNDLING AGREEMENT • PILOT NETWORK ROLLOUT

1. PURPOSE & COLLABORATION OVERVIEW

This Commercial Framework Agreement defines terms under which certified commercial refrigeration, HVAC, and foodservice catering maintenance service networks ('Contractor Partners') co-sell, bundle, and deploy the StationX86 spatial digital twin and QR asset passport platform across their contracted commercial kitchen and restaurant client bases.

2. CONTRACTOR INTEGRATION & VALUE PROPOSITION

- **Pre-Diagnostic Dispatch:** Contractor technicians receive pre-populated work orders containing physical machine serial numbers, historical maintenance logs, active telemetry fault codes, and pre-identified replacement parts prior to truck dispatch.
- **First-Time Fix Rate Enhancement:** The StationX86 digital asset passport eliminates diagnostic repeat visits, elevating contractor first-time fix rates from the industry baseline of 58% to over 88%.
- **Digital Warranty & PM Automation:** Technicians log preventative maintenance procedures (condenser cleans, boil-out logs, calibration checks) via 1-click mobile QR scan, providing verifiable audit trails for restaurant owners and OEM warranty compliance.

3. REVENUE SHARING & ECONOMIC TERMS

Component	Economic Terms & Take-Rate	Operational Mechanism
SaaS Subscription Referral Share	15% Recurring Revenue Share for Months 1–12	Paid quarterly on all active restaurant accounts introduced and onboarded by Contractor Partner.
Automated Parts & Dispatch Take-Rate	5.0% GMV Platform Take-Rate	StationX86 retains a 5% service take-rate on dispatched contractor work orders and parts orders routed via the platform.
Digital Passport Hardware Tags	Zero Cost to Partner	StationX86 supplies standardized high-durability thermal/grease-resistant machine QR plates directly to the partner.

4. ACTIVE PILOT NETWORK & INITIAL PARTNER ROLLOUT

The partner channel operates with an active pilot network of 85+ certified commercial foodservice equipment technicians actively participating in field trials, co-selling QR asset tagging, and validating dispatch workflows across 8 multi-unit franchise pilot locations in regional fast-casual and commercial ghost kitchen hubs.

5. MASTER EXECUTION FRAMEWORK

StationX86 Technologies:	Commercial Service Partner Network:
Naushad Mohamed Founder & CEO StationX86 Technologies Signature: /s/ Naushad Mohamed Date: 11 September 2026	Marcus Vance Commercial & Advisory Lead Certified Contractor Channel Liaison Signature: /s/ Marcus Vance Date: 11 September 2026